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# **COMPANY OVERVIEW**

Rental Escapes is a full-service luxury villa company with a focus on the highest level of service and villa experiences. Since founded in 2012, the company has curated and vetted a hand-picked collection of more than 5,000 private villa rentals in over 70 destinations including the Caribbean, Mexico, Europe, the United States and beyond.

Specializing in the short-term rental of luxurious private villas, Rental Escapes' team of industry professionals provides custom travel experiences to travelers around the world. Highly trained villa specialists assist both guests and travel advisors in planning and booking ideal villa stays, offering around-the-clock care. In addition, a personalized concierge service is provided with every reservation to take care of arranging everything from private chefs and in-villa spa services to boat and car rentals. Rental Escapes is committed to creating the ultimate vacation experience for each guest that travels with the company.

### AT-A-GLANCE

**Location:** 416 Boul. de Maisonneuve Ouest Suite 500, Montreal, Quebec H3A 1L2, Canada

**Contact:** 1-800-208-5097

**Website:** RentalEscapes.com

#### **Social Media Accounts:**

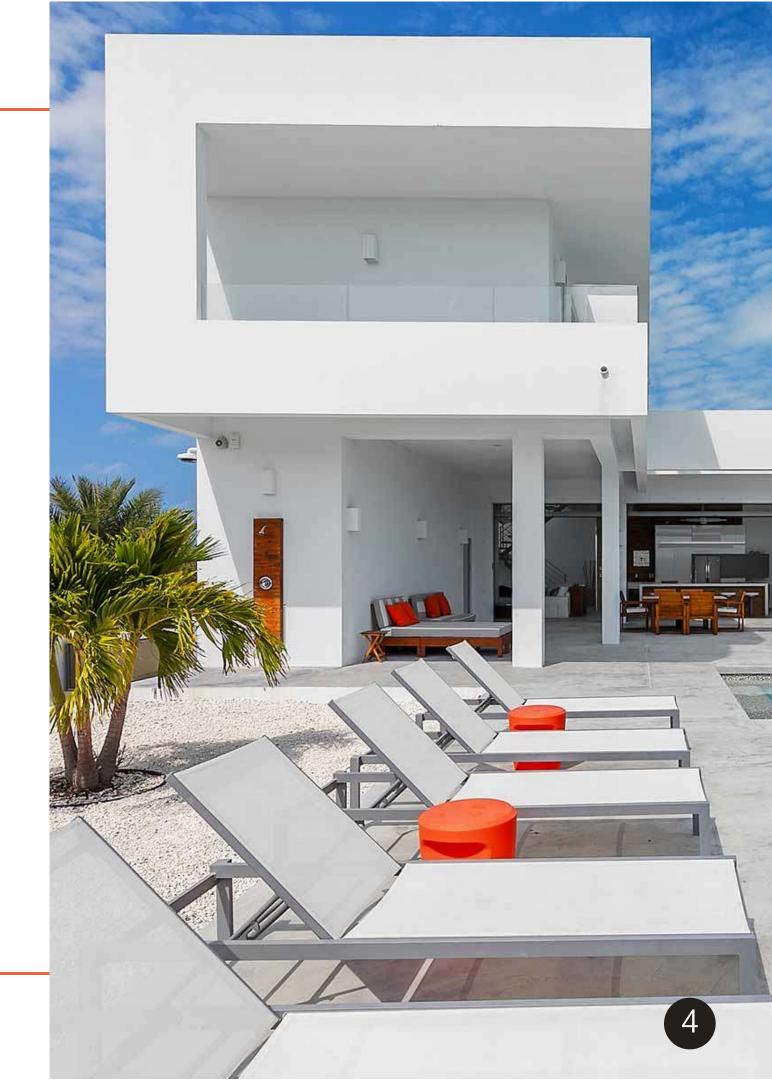












# DESTINATION FOOTPRINT

### **AFRICA**

Mauritius, Morocco, South Africa

### **ASIA**

Cambodia, Indonesia, Maldives, Sri Lanka, Thailand

### **CANADA**

British Columbia

### **CARRIBEAN**

Anguilla, Antigua, Aruba, Bahamas, Barbados, British Virgin Islands, Cayman Islands, Curacao, Dominica, Dominican Republic, Grenada, Guadeloupe, Jamaica, Martinique, Saint Martin, St. Kitts and Nevis, St. Vincnet and the Grenadines, St. Barts, St. Lucia, Turks & Caicos, USVI

### **CENTRAL AMERICA**

Belize, Costa Rica, Nicaragua, Panama

### **EUROPE**

Austria, Croatia, France, Greece, Italy, Portugal, Spain Switzerland, United Kingdom

### **MEXICO**

Cozumel, Los Cabos, Nuevo Vallarta, Puerto Vllarta, Punda de Mita, Punta Mita Corridor, Riviera Maya, Sayulita

#### **MIDDLE EAST**

United Arab Emirates

### **OCEANIA**

Australia, Fiji

### **UNITED STATES**

Arizona, California, Colorado, Connecticut, Florida, Georgia, Hawaii, Idaho, Montana, Nevada, New York, Orlando, North Carolina, South Carolina, Utah

### **EXECUTIVE TEAM AT-A-GLANCE**







**Brian Schwimmer** 

CEO & Co-founder

**Daniel Bakerman** 

COO & Co-founder

Willie Fernandez

CMO

### BRIAN SCHWIMMER

#### CEO AND CO-FOUNDER

Brian Schwimmer has been involved in the travel industry, international real estate and online startups for the past 20 years. As chief executive officer of Rental Escapes, he is responsible for setting the company's strategic objectives and leading Rental Escapes' growth and acquisition strategies in new markets around the world.

Schwimmer has established a customer-centric culture at Rental Escapes, where exceeding travelers' expectations is the goal for each and every team member, from the marketing team to the reservations department. This philosophy has helped make Rental Escapes one of the fastest growing villa wholesalers in the world today. Beyond Rental Escapes, Schwimmer enjoys traveling with his family, playing golf, and is an avid sports fan.



### DANIEL BAKERMAN

#### COO AND CO-FOUNDER

Daniel Bakerman is an entrepreneur with a vast background in travel, sales, online marketing and website development. He has more than 25 years of management experience under his belt and before co-founding Rental Escapes, he held an executive position at a successful online marketing and technology company in his hometown of Montreal.

As chief operating officer of Rental Escapes, Bakerman ensures that all of the company's various departments and teams operate smoothly and efficiently to ultimately deliver a memorable and seamless experience for our guests. When he's not working, Bakerman loves spending time with his family, dining, and traveling.



### WILLIE FERNANDEZ

CMO

Willie Fernandez's experience in the travel industry spans more than 30 years across the cruise, hotel, vacation and villa industries. He is an accomplished and award-winning digital marketer who has transformed some of the industry's most recognized brands.

As chief marketing officer, he is responsible for Rental Escapes' brand strategy and marketing initiatives. He also oversees the agency relations and product teams who liaise with the company's travel advisor partners and villa suppliers. When he is not at his desk, Fernandez can be found competing nationally on the BASS circuit, spending time with family and traveling.





# ULTIMATE LUXURY VILLAS COLLECTION

Rental Escapes' Ultimate Luxury Villa Collection is a highly exclusive, professionally curated selection of the brand's favorite properties in the most stunning locations on the planet. From renowned Mexican destinations like Punta Mita and Playa del Carmen, to timelessly stunning Caribbean hotspots like St. Barts, St. Martin, and the Dominican Republic, every single property in its Ultimate Luxury Villa Collection has been individually handpicked. Each of these villas include personalized services, such as private butlers, chefs and attentive housekeepers, as well as pre-arrival itinerary planning, airport pick-ups, in-villa spa services, private event planning, and private yoga lessons—to name a few.









### ANI DOMINICAN REPUBLIC, CABRERA

Situated among smaller towns and agricultural villages, this villa is located in the authentic countryside of Cabrera, Dominican and is minutes away from the country's finest beaches. This full-service, 14-bedroom estate sits on its own peninsula offering with a 270-degree ocean views of dramatic coves, beaches and mountains in the distance.

### ANI THAILAND, PHANG NGA BAY

Capturing the most luxurious, mystical Southeast Asian experience, Ani Thailand is inspired by the temples of Northern Thailand, offering a serene yet invigorating escape. The ocean-front villa provides ten suites, including two beachfront master rooms and four master pool suites, a yoga pavilion, an oceanfront bar, poolside lounge, state-of-the-art fitness center and more.



# BEACHFRONT & OCEAN VIEW VILLA COLLECTION

Rental Escapes' Beachfront & Ocean View Villas Collection features luxury rental options everywhere from secluded stretches of private beach set amidst tranquil landscaped gardens to breathtaking vistas of turquoise water and powdery white sand to palm-shaded beachside decks. While some of Rental Escapes' ocean view villas are teeming with meticulously hand-picked art, others offer heated infinity edge pools, outdoor jacuzzis, beachfront covered terraces, fire pits, on-beach sofas, spacious dining areas, and gorgeous history-rich architecture to boot.





### SENTOSA, GRACE BAY

With its name meaning peace and tranquility, guests at Sentosa can look forward to a relaxing vacation in Grace Bay, Turks & Caicos, adjacent to one of the world's best beaches. The very stylish villa incorporates eight bedrooms in a single-story, with the majority of rooms providing an ocean view.

### C'EST LA VIE, LES TERRES BASSES

Located on the beautiful beach of Plum Bay in the Terres Basses gated community, this luxurious six-bedroom villa opens to an expansive deck area featuring a heated pool, jacuzzi, pool bar, hammocks and lounge chairs. Guests staying at this extraordinary beachfront property can enjoy modern amenities, a gorgeous sea view and a chef who prepares feast pool side and in the common dining area.



# GOLFER'S PARADISE COLLECTION





Rental Escapes' Golfers Paradise Collection includes top-tier villas located on or near some of the best golf courses under the sun. This collection provides avid golfers with access to play on highly exclusive courses around the world, while enjoying luxurious stays. Each villa within the collection was hand-picked and carefully vetted to ensure travelers have the best experience while on vacation.



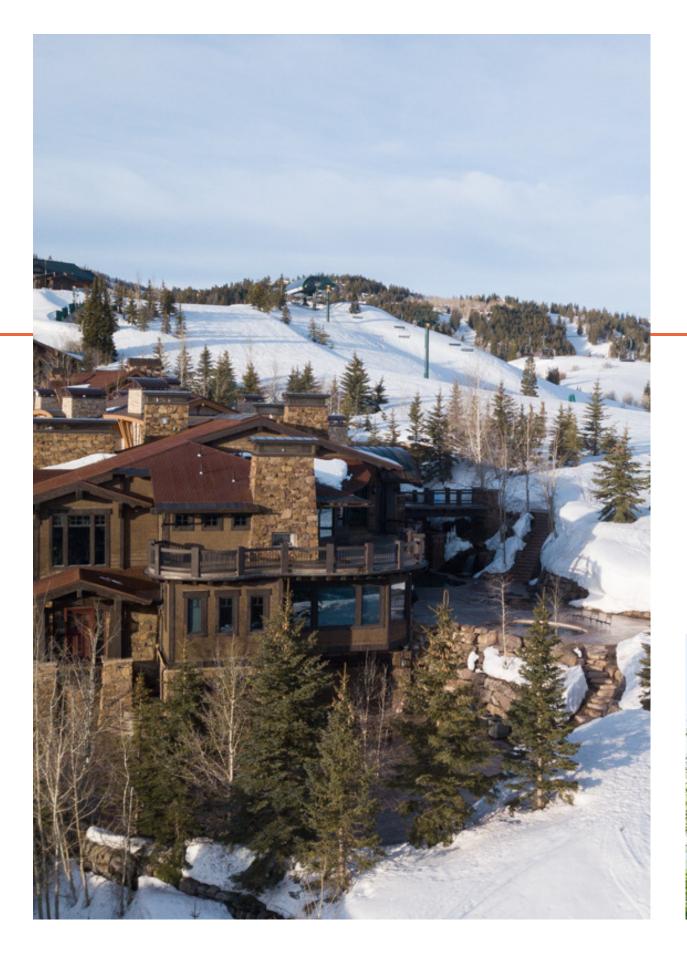
### CASA FRYZER, VILLAS DEL MAR

With an infinity pool overlooking the ocean, a swim-up bar, a hot tub and access to a wonderful golf course, Casa Fryzer is an expansive villa estate in Los Cabos just steps away from the sea. Plus, the villa offers a private chef, butler and housekeeper, so guests can focus on enjoying a hassle-free vacation.

### JAMOON, SANDY LANE ESTATE

Jamoon is a seven-bedroom villa located within the prestigious Sandy Lane Estate in Barbados, offering a world-class championship golf course. The charming, two-story home was designed with entertaining in mind and provides plenty of comfortable seating areas, including an antique dining table for up to 20 guests. Set on landscaped gardens, the villa also offers an inviting pool with water volleyball and badminton, so golfers can enjoy additional sports.





# SKI ADVENTURE VILLA COLLECTION

Rental Escapes' Ski Adventure Collection consists of luxury ski chalets located in the heart of the best ski destinations in the world. The luxury, hand-picked villas in this collection offer avid skiers' access to beautiful escapes to enjoy their own winter wonderland.





### BEAR DEN LODGE, SPANISH PEAKS

Rental Escapes has partnered with Ski Butlers, a full-service ski and snowboard company that delivers the equipment to guests, to offer travelers the best rental experience in the industry. Located high on the mountain in the private Spanish Peaks community in Montana, Bear Den Lodge is a tranquil, four-bedroom escape on a wooded lot with sweeping views and a feeling of ultimate privacy.

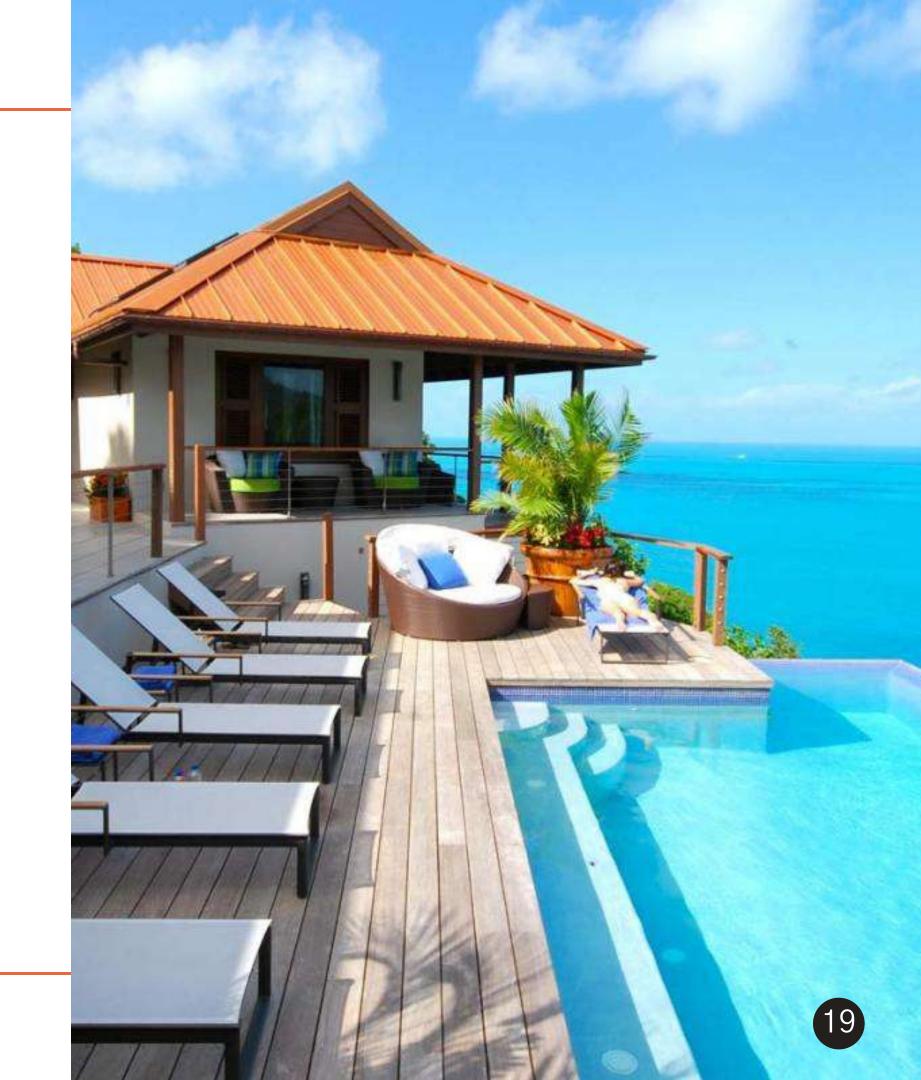
### TRULUX PENTHOUSE, TOWN OF TELLURIDE

This four-bedroom vacation residence offers elaborate 360-degree views of snowy Colorado mountains and the Jud Wiebe Trail. Avid skiers will find comfort in the villa with its gas fireplace, comfortable furnishings, relaxing hot tub, elevator, central humidification and air conditioning system. The villa provides a large storage area, which is located just inside the entrance for heavy winter coats, boots, helmets and any additional ski gear. In addition, guests enjoy the added bonus of a large, private ski locker at the base of the Gondola.



# MOST POPULAR DESTINATIONS

From villas located directly on the sands of Riviera Maya and mountain top properties overlooking snow-filled forests in Europe to rentals in domestic metropolitan cities, Rental Escapes offers its guests the opportunity to explore the most popular destinations across the globe.



### BUNGALOW, LAS VEGAS

One of the most sought-after poolside experiences in Las Vegas, the spacious yet intimate Bungalow is the utmost in contemporary sophistication and splendor. The Bungalow features floor-to-ceiling windows overlooking the Marquee Day Club Pool scene, a private patio with an array of stylish outdoor furniture, an oversized third floor terrace and round-the-clock butler service.

### CHELSEA PENTHOUSE, LAS VEGAS

The pinnacle of exclusivity, the Chelsea Penthouses at the Cosmopolitan were created for guests who desire a truly distinctive resort experience. Starting at 2,400 square feet, each penthouse suite provides a one-of-a-kind experience with advanced technology, floor-to-ceiling windows and terraces with panoramic views.

### VILLE VERDE, TULUM

This tropical retreat is located in the eco-conscious Aldea Zama neighborhood of Tulum, Mexico, giving the ultimate sense of comfort, peace and tranquility. Beautifully connecting indoors and outdoors, the property offers amenities like an open-air bathtub in the garden to soak and watch the stars, as well as an open rooftop patio to catch the sun set over jungle views.

### CASA BREWER, LAS CATALINAS

Steps from the sea, Casa Brewer accommodates up to 12 guests and is a treat for adults and children alike. This Costa Rican, oceanfront villa is perfect for entertaining guests as it includes an exquisite loggia, poolside grotto and more. This rental also boasts a dedicated housekeeper who manages all tasks around the home.



# TOP LUXURY VILLAS IN THE WORLD

Rental Escapes' collection of private villas around the world allows the company to curate lists of the most luxurious escapes in over 70 destinations. From the most expensive properties to the most unique, Rental Escapes coordinates stays that surpass the expectations of its guests at villas epitomizing ultimate luxury. Rental Escapes has put together a list of handpicked and carefully vetted luxury villas that are some of the most expensive in the world.







### COVE SPRING HOUSE, BARBADOS

Travelers looking for sophisticated luxury, meticulous service and staff, exclusive privacy and ultimate relaxation under the Caribbean sun can visit one of Rental Escapes' most expensive villas in Barbados starting at \$20,000 per night. With a large oceanfront patio, private beach, free form pool, jacuzzi, media room, spa, and fitness center, this property is highly exclusive as it is only available to rent a few weeks every year while the owner is away from the island.

### CERULEAN VILLA, ANGUILLA

Considered one of the most luxurious and exclusive beachfront properties in the Caribbean, Cerulean Villa lies on a secluded stretch of beach set amidst tranquil landscaped gardens, creating an ambiance of luxury and elegance. This villa is a handcrafted masterpiece of design, decorated by renowned New York interior designer Scott Salvator, and offers hi-tech amenities with the warmth that the guests desire. In low season, this villa can be booked starting at \$14,285.

# CASA ARAMARA, RANCHOS ESTATES

Casa Aramara is the only ultra-luxury, five-star private estate in Punta Mita, Mexico. Complete with over 30 world-class highly trained staff members at guests' service, this magnificent private beachfront estate offers guests access to the amenities and facilities within Punta Mita resort including two golf courses, restaurants, beach clubs, walking trails and more. This villa can be rented starting at \$12,000 per night and reaching \$45,000 per night, depending on the time of year.

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### SUNSET RESERVE, SONEVA FUSHI

The six-bedroom Sunset Reserve in the Maldives emerges from the trees with six separate structures rising out of the sand, and at its center is an ancient Banyan tree. With two pools, an open-plan kitchen and dining area, TV lounge, library and dedicated spa suite, this villa starts at \$22,000 per night.



### CHALET LUX, LECH

Sitting high up on the hillside above Lech, Austria, this opulent chalet with 10 bedrooms enjoys wonderful mountain vistas and luxury amenities. Able to accommodate up to 22 people, the chalet includes numerous cozy lounges, an impressive wine cellar, a private cinema room, a ground-floor terrace, a large indoor pool, sauna, steam room and more. This villa can be booked starting at \$37,519 per night.

## STORY ANGLES

### **ADVENTURE TRAVEL**

Travelers seeking an adventure and adrenaline rush can take part in various thrilling experiences with Rental Escapes. With activities such as white water rafting in Papagayo, Costa Rica, zip-lining in Punta Mita, Mexico, or cage diving with great white sharks in South Africa, adrenaline junkies are sure to be pleased. Travelers can book the most exhilarating experience with help from the concierge at Rental Escapes.

### **COPORATE TRAVEL**

Employers are increasingly realizing that planning a corporate retreat is one of the best investments they can possibly make, and Rental Escapes has a collection of villas that are perfect for business travelers. Whether it's transporting staff to a Caribbean paradise, a historical European city or any other inspiring location, the perfect luxury villa for each team exists. Rental Escapes can help identify chic, modern, well-equipped spaces in gorgeous locations that are the ideal place to make staff feel renewed, productive, and appreciated.

### **FAMILY TRAVEL**

Rental Escapes' collection of villa rentals offer some of the most unique escapes for family vacations. Many of Rental Escapes' villas provide multiple bedrooms and living areas for families to stretch out in. Additionally, a variety of villas offer fun amenities such as playgrounds, spacious pools and media rooms where families spend ample amount of time together. Whether families are looking to jet off to a different continent or stay within their home country, Rental Escapes provides an array of villas that cater to families of every shape and size and include a variety of superior amenities.

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# STORY ANGLES

### **GROUP TRAVEL**

Renting a luxury villa is one of the most enjoyable and convenient ways to travel with a group. Many of the luxury villas within Rental Escapes' collection can accommodate large groups of up to 60 people. The personal concierge team can make destination recommendations and comparisons to help each group find the perfect villa that caters to each individual's needs and desires. Whether debating between Tulum and Cancun, Saint Martin and Sint Maarten, Montego Bay and Ocho Rios or Cap Cana and Casa de Campo, Rental Escapes' villa specialists are ready to help plan vacations for groups of all sizes.

### LOYALTY PROGRAMS

Rental Escapes offers its travelers the opportunity to be a part of its Luxury Travel Loyalty Program, giving them access to amazing travel perks. Through this program, travelers can earn points for every dollar they spend on villa bookings and concierge services to use on future vacations around the globe. As part of the company's promise to create the perfect customized experience for each guest, loyalty program members also receive exclusive and personalized travel offers, along with promotions and villa suggestions from the company's travel experts.

### PERSONALIZED TRAVEL

Rental Escapes' offers a world of experiences with its personal concierge team that provides 24/7 support. Whether travelers are looking for relaxation, entertainment or excitement, Rental Escapes works with each induvial guest and its partners to coordinate the logistics of travel, recommendations on attractions and activities, and everything in between. With Rental Escapes' reliable suppliers, guests can enjoy services such as private charter boats and yachts, deep-sea fishing, personal chefs, helicopter tours, cultural excursions, sporting events, private parties and more.

# STORY ANGLES

### ROMANCE TRAVEL

Couples searching for the perfect destination for a love-filled getaway or honeymoon vacation can choose from a seemingly endless array of villa rentals in destinations like St. Barts, Bali, Paris, the Maldives, Greece, Ambergris Cay and beyond. For the ultimate romantic trip, the concierge at Rental Escapes can arrange activities such as deluxe spa treatments, sunset sailboat rides, private helicopter tours and anything else that couples can imagine.

### SEASONAL/HOLIDAY TRAVEL

New seasons bring new beginnings, and new beginnings bring new travel experiences. Rental Escapes' collection of 5,000 private luxury villas in more than 70 destinations gives travelers the opportunity to travel year-round. Travelers seeking an escape to a winter wonderland can explore luxury ski chalets located in the heart of the best ski destinations in the world. On the other hand, those looking for sunny beaches and crystal-clear waters can set off to Turks & Caicos, Los Cabos and so much more.

### **SOLO TRAVEL**

With Rental Escapes' vast amount of trustworthy concierge services, solo travelers never have to worry about a dull moment while on vacation. Individuals can cross their next destination off their bucket list and experience luxurious services like a private driver, private fitness classes, hiking and biking tours, and more. In addition, Rental Escapes' villa specialists can recommend destinations that perfectly match the needs and desires of those embarking on solo trips.



FOR MORE INFORMATION, CONTACT RENTALESCAPESPR@HEMSWORTHCOMMUNICATIONS.COM OR (954) 716-7614.